

**STERLING
CUT GLASS**

Distiller's Choice for Etched Glassware

DISTILLERY COLLECTION

Barware · Tasters · Decanters · Mixers · Buckets · Copper

**REQUEST A FREE SAMPLE
WITH YOUR LOGO!**

CLICK HERE

spirits@sterlingcutglass.com

800.543.1317 X.107

Alex Vaught
Sales Representative
Sterling Cut Glass



2017-2018

STERLING CUT GLASS INC. WAS FOUNDED IN 1902

and remains one of the oldest continuously operating glassworks in the USA.

Sterling pioneered and perfected the deep etch sandblasting technique on fine quality glassware and crystal, obtaining a rich, crisply carved effect.


Sterling is the premier custom glass etcher in the United States and offers its customized wares at wholesale pricing to distilleries across the country. Many of our offerings are imported from the finest crystal factories in the world, including our exclusive relationship with the renowned Polish Krosno Glassworks.

Sterling is the preferred supplier of custom etched crystal to the golf industry through the PGA of America and is an official licensee of the PGA Tour and the LPGA, as well as the Kentucky Derby and US Tennis Open.

Thank you for choosing Sterling Cut Glass. We look forward to working with you!





Δ STERLING WHISKEY TASTER 

 ◇ fine mouthblown non-lead crystal **#07-560**, 6 oz.

 ◇ upscale and sophisticated

 ◇ Krosno handmade crystal



Δ NEAT TASTER

 ◇ machine-made glass **#03-009**, 5.5 oz.

 ◇ perfect tasting shape

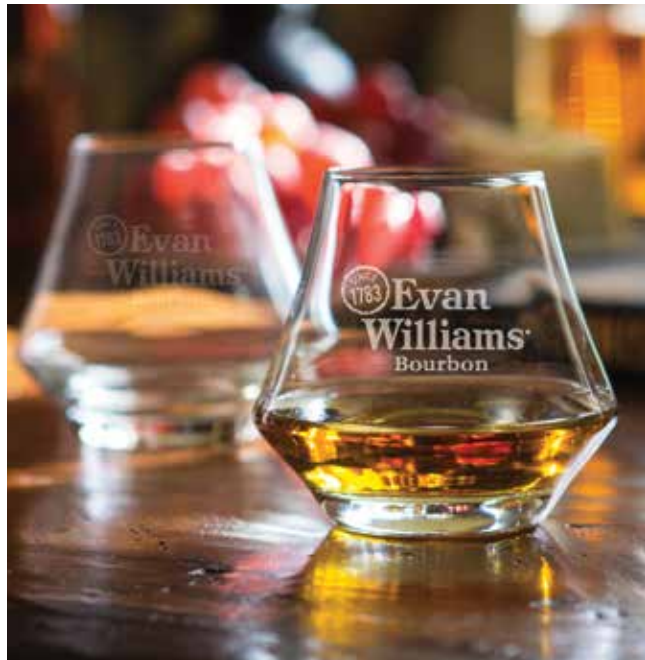
 ◇ made in the USA



Δ CASK TASTER

 ◇ high quality, machine-made glass **#01-006**, 10 oz.

 ◇ fine rim, unique tasting shape



Δ AROMA WHISKEY SNIFTER

 ◇ sturdy machine-made glass with fine rim **#01-008**, 9¾ oz.

 ◇ hipped shape functions to enhance tasting

GLENCAIRN WHISKY GLASS ▷

- ◇ fine imported machine-made glass
- ◇ the definitive, classic whisky taster
- ◇ signed "Glencairn" on bottom of the base

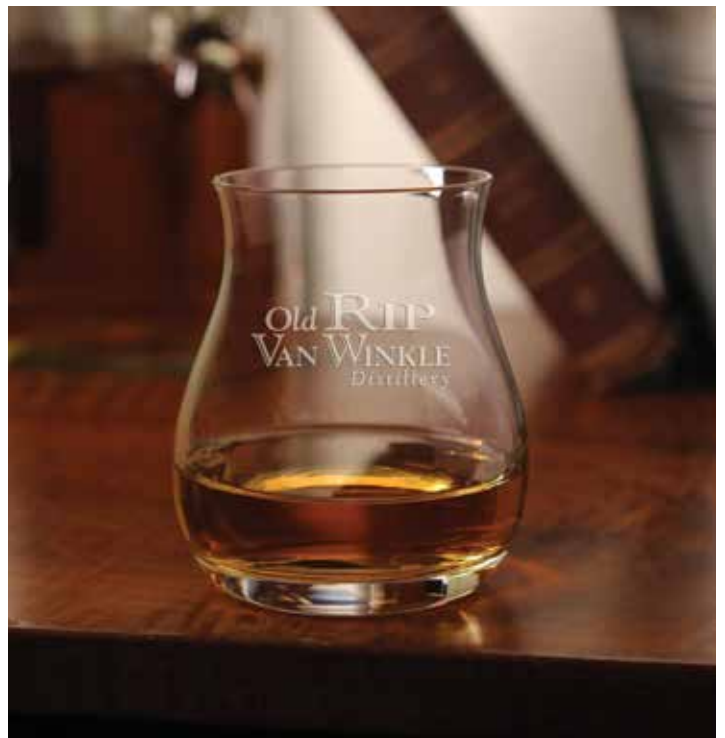


◁ **GLENCAIRN NOSING COPITA**

- ◇ fine imported machine-made glass
- ◇ sophisticated, stemmed whisky taster
- ◇ designed for sniffing fine whisky

GLENCAIRN SMALL BATCH TASTER ▷

- ◇ fine imported machine-made glass
- ◇ wide bowl and solid base





A

B

< SHERIDAN BARWARE

- ◇ durable, sparkling machine-made glass
- ◇ rounded base; a timeless classic
- ◇ made by Krosno; imported from Poland

A. #07-076 Hiball, 12¾ oz.

B. #07-075 On The Rocks, 10¾ oz.

HILTON BARWARE >

- ◇ durable, sparkling machine-made glass
- ◇ sculptured bottom adds substance and style
- ◇ made by Krosno; imported from Poland

A. #07-088 Hiball, 10¾ oz.

B. #07-087 On The Rocks, 9 oz.



A

B



A

B

< FOSTER BARWARE

- ◇ durable, sparkling machine-made glass
- ◇ pebble textured base for sophisticated style
- ◇ made by Krosno; imported from Poland

A. #07-090 Hiball, 10 oz.

B. #07-089 On The Rocks, 8 oz.



◀ SELECTION BARWARE

- ◊ classic machine-made beverage glasses
- ◊ made in the USA

- A. #01-302** On The Rocks, 11 oz.
- B. #01-306** Hiball, 13 oz.
- C. #01-304** Double Old Fashioned, 14 oz.
- D. #01-308** Iced Tea, 15 oz.

SIGNATURE SQUARE BARWARE ▶

- ◊ durable machine-made glass
- ◊ square base, rounded rim

- A. #03-204** Double Old Fashioned, 14 oz.
- B. #03-206** Hiball, 16 oz.
- C. #03-202** On The Rocks, 10 oz.



◀ DELUXE BARWARE

- ◊ durable, sparkling machine-made glass
- ◊ polished rim, stylish bubble in the base
- ◊ made by Krosno; imported from Poland

- A. #07-035** Hiball, 12 oz.
- B. #07-034** On The Rocks, 10 oz.

STAX BARWARE >

- ◇ machine-made, stackable glasses
- ◇ sparkling starburst design on bottom
- ◇ made in Italy

- A. #87-018** Hiball/Beer, 14 oz.
- B. #87-016** On The Rocks, 10 oz.
- C. #87-017** Double Old Fashioned, 12½ oz.



< ROLY POLY BARWARE

- ◇ durable, sparkling machine-made glass
- ◇ made by Krosno; imported from Poland

- A. #07-311** Iced Beverage, 17 oz.
- B. #07-310** On The Rocks, 10 oz.
- C. #07-307** Hiball, 13 oz.



△ **RESERVE BARWARE**



- ◇ Sterling's finest non-lead, mouthblown crystal
- ◇ clean, contemporary lines
- ◇ Krosno handmade crystal

- A. #07-031** Double Old Fashioned, 14 oz.
- B. #07-032** Hiball, 16 oz.
- C. #07-323** Crystal Shot Glass, 3½ oz.
- D. #07-030** On The Rocks, 11 oz.



△ **CLASSIC FLARED BARWARE**



- ◇ Sterling's finest non-lead, mouthblown crystal
- ◇ classic flared shape and weight
- ◇ Krosno handmade crystal

- A. #07-326** Iced Beverage, 16 oz.
- B. #07-322** On The Rocks, 10 oz.
- C. #07-324** Double Old Fashioned, 13 oz.



◀ NEW YORK BARWARE

- ◊ fine non-lead, mouthblown crystal
- ◊ heavyweight sculpted bottom
- ◊ Krosno handmade crystal

- A. #07-205** On The Rocks, 10 oz.
- B. #07-206** Hiball, 12 oz.

GIBRALTAR BARWARE ▶

- ◊ fine quality machine-made imported glass
- ◊ weighty and generously proportioned
- ◊ made in Italy

- A. #87-006** Double Old Fashioned, 12½ oz.
- B. #87-005** Iced Beverage, 14 oz.
- C. #87-004** On The Rocks, 10 oz.



◀ PRINCETON BARWARE

- ◊ sparkling non-lead crystal
- ◊ deeply hand cut and polished
- ◊ Krosno handmade crystal

- A. #07-253** Double Old Fashioned, 10 oz.
- B. #07-252** Hiball, 15 oz.



◀ CUT CRYSTAL BARWARE

- ◊ 24% full lead crystal
- ◊ hand cut and polished
- ◊ handmade in Poland

- A. #82-008** Manor DOF, 11 oz.
- B. #82-015** London DOF, 12 oz.
- C. #82-006** Metro DOF, 12 oz.

DIRECTOR'S BARWARE ▶

- ◊ 24% full lead crystal
- ◊ traditional hand cut and polished
- ◊ handmade in Poland

- A. #09-652** On The Rocks, 10 oz.
- B. #45-148** Hiball, 14 oz.



◀ NEWPORT FLASK

- ◊ choose powder-coated black or brushed stainless steel finish
- ◊ permanently sand etched

- A. #68-003** Black Flask, 4 $\frac{3}{8}$ "h; 6 oz.
- B. #68-002** Silver Flask, 4 $\frac{3}{8}$ "h; 6 oz.



< **DELUXE SQUARE DECANTER SET**



- ◇ Krosno handmade crystal decanter
- ◇ non-lead glasses made by Krosno; imported from Poland
- ◇ polished rim, stylish bubble in the base
- ◇ 5-piece set (28 oz. decanter + four 10 oz. rocks glasses)

#99-036 5-piece set

#07-402 Deluxe Decanter

CLASSIC WHISKEY SET ▷



- ◇ handblown non-lead crystal decanter and set of Lifestyle rocks glasses
- ◇ 3-piece set (32 oz. decanter + two 10 oz. rocks glasses)
- ◇ 5-piece set (32 oz. decanter + four 10 oz. rocks glasses)

#99-004 3-piece set

#99-065 5-piece set

#07-652 Classic Decanter

#07-036 Lifestyle On The Rocks





◁ **DIRECTOR'S WHISKEY SET**

- ◊ 24% full lead crystal
- ◊ hand cut and polished
- ◊ 5-piece set (26 oz. decanter + four 10 oz. rocks glasses)

#99-033 5-piece set

#09-615 Director's Decanter

EXECUTIVE BAR SET ▷

- ◊ 24% full lead crystal decanter and set of 4 Lifestyle rocks glasses
- ◊ 5-piece set (25 oz. decanter + four 10 oz. rocks glasses)

#99-664 5-piece set

#06-048 Executive Decanter

#07-036 On The Rocks





◁ **HUDSON DECANTER TASTING SET**

- ◇ 24% full lead crystal
- ◇ hand cut and polished
- ◇ made in Poland
- ◇ 5-piece set (13 oz. decanter + four 1½ oz. shot glasses)
- ◇ Please note: Hudson Shot Glasses are only available plain, no etch

#99-034 5-piece set

#45-175 Hudson Decanter

BARREL DECANTER SET ▷ 

- ◇ handmade imported non-lead crystal
- ◇ 3-piece set (32 oz. decanter + two 11 oz. DOF glasses)
- ◇ 5-piece set (32 oz. decanter + four 11 oz. DOF glasses)

#99-011 3-piece set

#99-010 5-piece set

#07-118 Barrel Decanter





◀ PARKER DECANTER SET

- ◊ 24% full lead crystal
- ◊ hand cut and polished
- ◊ made in Poland
- ◊ 5-piece set (26 oz. decanter + four 12½ oz. rocks glasses)

#99-035 5-piece set

#45-175 Parker Decanter

ESSEX BRANDY SET ▶

- ◊ 24% full lead crystal
- ◊ hand cut and polished
- ◊ made in Poland
- ◊ 3-piece set (36 oz. decanter + two 12½ oz. glasses)
- ◊ limited etch area

#99-044 3-piece set

#45-160 Essex Decanter

#45-159 Snifter set/2
Snifter set/4





◁ **NEW YORK DECANTER** 

- ◇ heavyweight sculpted bottom
- ◇ Krosno handmade crystal
- ◇ coordinating New York barware, pg. 9

#07-210S 8½"h; 17 oz.

#07-210M 9¾"h; 26 oz.

#07-210M 10½"h; 34 oz.



△ **DELUXE DECANTER** 

- ◇ stylish bubble in the base
- ◇ Krosno handmade crystal
- ◇ coordinating Deluxe barware, pg. 6

#07-313 9"h; 28 oz.



△ **PRINCETON DECANTER**

- ◇ 24% full lead crystal
- ◇ coordinating Princeton barware, pg. 9

#06-025 9"h; 28 oz.



△ **CLASSIC SPIRITS DECANTER**



◇ Krosno handmade crystal

#07-653 11½"h; 28 oz.



△ **GALLEY DECANTER**



- ◇ classic ship's decanter styling
- ◇ wider bottom lends extra stability
- ◇ Krosno handmade crystal

#07-492 12"h; 28 oz.



△ **MAGNUM DECANTER**



- ◇ extra generous capacity
- ◇ Krosno handmade crystal

#07-494 12½"h; 42 oz.



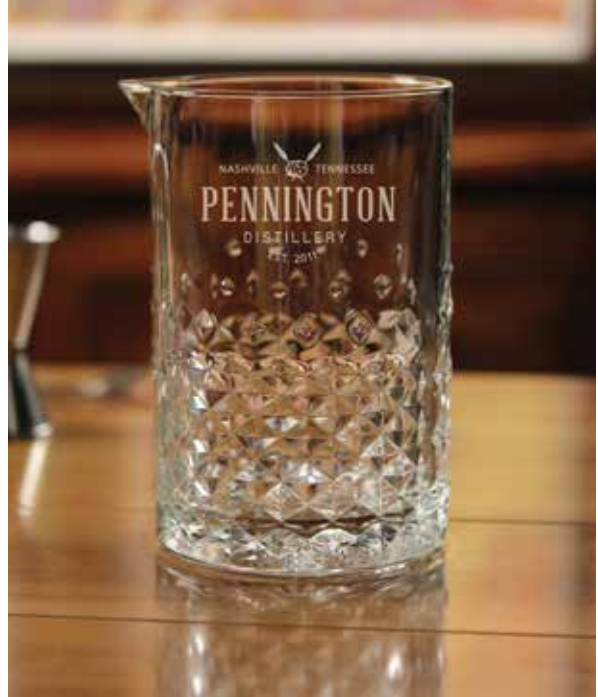
△ **DELUXE COCKTAIL MIXER** 

- ◇ handblown non-lead crystal
- ◇ crystal stir rod included
- ◇ Krosno handmade crystal

DEEP ETCH

#07-400 7"h; 22 oz.

\$27.00



△ **CARATS MIXING GLASS**

- ◇ imported machine-made glass
- ◇ unique diamond moulded design

#01-077 5¾"h; 25¼ oz.



△ **TANKARD PITCHER** 

- ◇ non-lead crystal
- ◇ the classic ice-lip pitcher
- ◇ Krosno handmade crystal

#07-615S 9"h; 54 oz.

#07-615L 10½"h; 72 oz.



△ **NEW YORK PITCHER** 

- ◇ non-lead crystal
- ◇ heavyweight sculpted bottom
- ◇ Krosno handmade crystal
- ◇ coordinating New York barware, pg. 9

#07-211 9½"h; 42 oz.



△ SHOT COLLECTION

- ◇ fine quality machine-made glass
- ◇ variety of shapes and sizes
- ◇ perfect for gift or memento

- A. #01-031** Flare Shot Glass, 2¼ oz.
- B. #01-032** Square Shot Glass, 2 oz.
- C. #01-033** Tube Shot Glass, 2½ oz.
- D. #01-300** Selection Shot Glass, 2½ oz.



△ COPPER SHOT

- ◇ pure, lightweight copper
- ◇ imported

#80-035 2¼"h; 2½ oz.



△ MOSCOW MULE

- ◇ solid copper with brass handle
- ◇ the definitive size and shape

#80-037 3¾"h; 16 oz.



◁ **COPPER TANKARD MUG** ▷

- ◊ solid copper with brass handle
- ◊ classic tavern-style mug

#80-008 5"h; 20 oz.

COPPER JULEP CUP ▷

- ◊ solid copper
- ◊ classic style and flair

#80-034 4"h; 10 oz.



◁ **CLASSIC JULEP CUP**

- ◊ silver-plated
- ◊ traditional mint julep styling

#58-010 4"h; 8 oz.



◁ **NEW YORK BUCKET** 

- ◇ heavyweight sculpted bottom; non lead crystal
- ◇ Krosno handmade crystal
- ◇ coordinating New York barware, pg. 9

#07-212S 7½"h x 8¼"w

#07-212M 8½"h x 8½"w

#07-212L 9¼"h x 10½"w

CLASSIC ICE BUCKET ▷ 

- ◇ non-lead crystal
- ◇ looped handles, classic shape and sizes
- ◇ Krosno handmade crystal
- ◇ Coordinating Classic Barware, pg. 8

#07-464S 6"h x 8½"w

#07-464L 8"h x 9½"w



◁ **DELUXE ICE BUCKET** 

- ◇ stylish bubble in the base; non-lead crystal
- ◇ Krosno handmade crystal
- ◇ coordinating Deluxe barware, pg. 6

#07-556S 6"h x 6¾"w

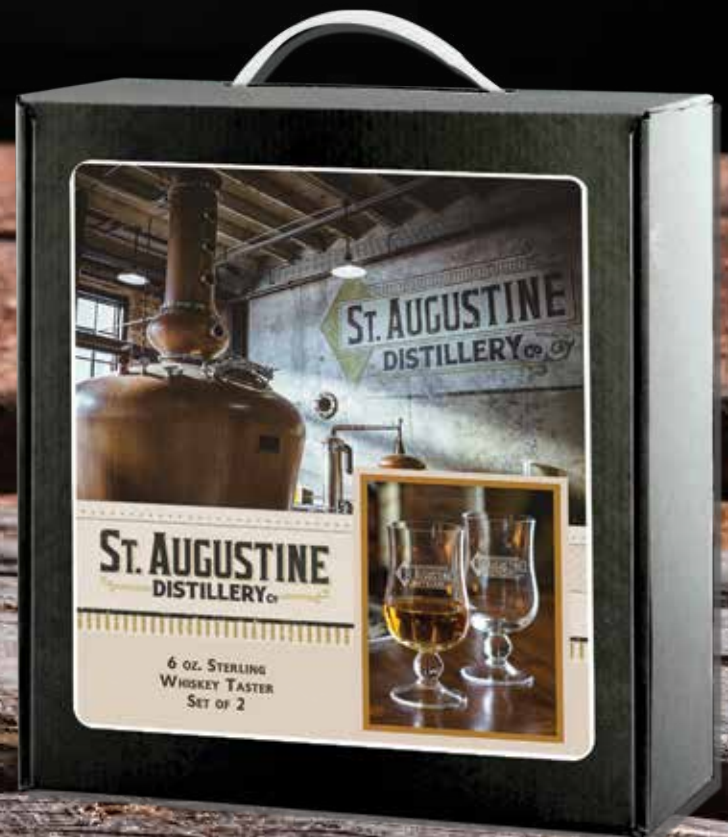
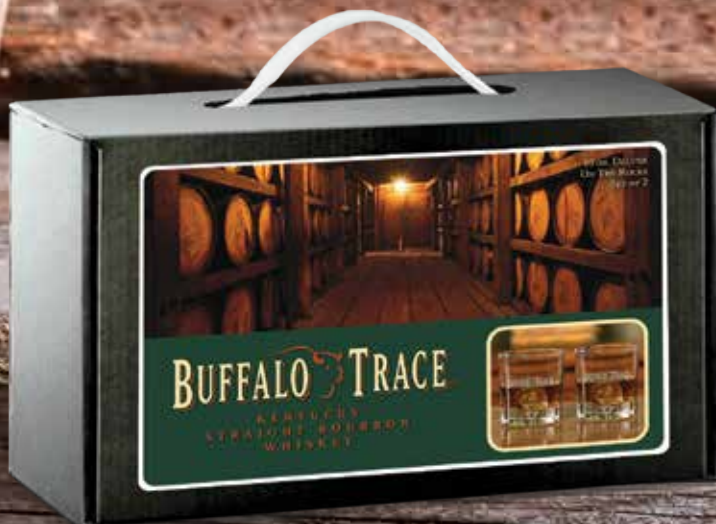
#07-556L 7"h x 8"w



CUSTOMIZED CARRY-OUT GLASSWARE PACKAGING

EASY TO ORDER:

- SELECT YOUR GLASS
- SUBMIT LABEL ARTWORK OR
- HAVE US CREATE A CUSTOM DESIGN



- Full selection of custom-etched barware in sets of 2
- Limited styles available in sets of 4!
- Full color label picturing your logo and text
- Stackable box with pop-up handle
- Great for events and retail!

SELECT A BARWARE OR STEMWARE STYLE:

- 12-24 sets, add \$3.00/SET to price
- 25-99 sets, add \$2.50/SET to price
- 100-299 sets, add \$2.00/SET to price
- 300+ sets, add \$1.50/SET to price

**Some items not available*

PRICING POLICY

All prices in this catalog are listed at WHOLESALE COST and are available only to qualified buyers, subject to credit approval.

- A discount of 5% on single orders of \$1000 or greater is available when paid within terms.
- A discount of 10% on single orders of \$2500 or greater is available when paid within terms.
- A discount of 15% on single orders of \$5000 or greater is available when paid within terms.

Prices in this catalog are effective through 02/28/2018; subject to change without notice.

PLACING ORDERS

Orders may be placed with your Sterling sales representative or by e-mailing (cs@sterlingcutglass.com) or faxing (1-859-283-2434) your order directly to Sterling Cut Glass. Our friendly and knowledgeable customer service representatives are always ready to assist you at 1-800-543-1317, 8:00 am-5:30 pm EST.

MINIMUM ORDER

The minimum order is \$50. Orders totaling less than \$100 are subject to a \$10 processing fee. The per item minimum for light etch is 36 pieces.

PAYMENT TERMS

Due to the custom nature of our product, first-time orders must be paid in advance. Sterling accepts personal or business checks, as well as Visa, MasterCard, American Express and Discover. Upon credit approval, Sterling can accommodate billing terms of net 30 days. Invoices may be paid online at www.sterlingcutglass.com.



PRODUCTION TIME

Standard production time is 2-3 weeks after an order is received, plus shipping time. All orders require an IN-HANDS DATE in order to be scheduled for production. Orders without a specified date, or "ASAP," will be produced as time and order volume permits. Faster turnaround may be available – please contact your sales or customer service rep for details.

RUSH ORDERS

An order submitted allowing less than the standard production time may be subject to a 10% rush surcharge, plus expedited delivery charges if required.

PROOFS

To ensure accuracy of production, proofs will be faxed or emailed on all orders.

PROOF APPROVALS

To ensure on time delivery of your order, proofs must be approved within 48 hours of receipt. Failure to approve proofs within 48 hours may result in delivery delays, expedited shipping charges and rush order charges. **PROMPT PROOF APPROVALS KEEP YOUR ORDER ON SCHEDULE!**

ARTWORK REQUIREMENTS

All orders should be accompanied by artwork in an acceptable format. We reserve the right to clean up artwork without prior approval if charges do not exceed \$50.

ENCLOSURES

An extra charge may apply for certain customer-supplied insertions. Please contact customer service for a price quote.

ART & LOGO SETUP

There is NO LOGO SETUP CHARGE for artwork submitted under VECTOR ART GUIDELINES.

Vector (adobe illustrator (.ai), eps or vector pdf)

- Used for logos, text, and illustrations
- Can be scaled to any size without distortion
- Remains sharp at any resolution
- Free logo setup

A vector file is used for the etching process

Raster (scanned images, jpgs, tifs, gifs, bmps, or raster pdfs)

- Defined by pixels
- Cannot be scaled without distortion
- Resolution dependent (not clear when resized)
- Logo setup charge \$50
- Highly complex raster images may incur additional charges

In order to maintain the clarity of the art and text, a raster file will need to be redrawn before it can be used in the etching process.

CUSTOM ORDER MERCHANDISE

Custom items or special order merchandise requires payment in advance (minimum 50% deposit) to initiate the order. Overruns and underruns up to 10% are industry standard. Such orders are non-cancellable. Correctly custom-etched or engraved merchandise is not returnable. Returns of plain merchandise are subject to a 15% restocking fee. Returns are not accepted without prior return authorization.

PACKAGING



Decanter Set



Gift Box

MEASUREMENTS

All capacities and sizes listed in this catalog are approximate.

OPPOSITE SIDE ETCHING

Some items allow space for a second side etch (e.g. the opposite side of a drinking glass). Please add a deep etch charge of \$3.50 per glass. In the case of large volume glassware orders, opposite side light etching (where available) may be added for a surcharge of \$1.20 per glass. Please note that set-up charges may apply in addition to the above etching charges.

SHIPPING & HANDLING

Orders are shipped prepaid with freight and handling charges added to the invoice. All shipments are F.O.B. Erlanger, KY 41018. Our standard method of shipping is FedEx; however, common carrier truck shipments, as well as air freight services are also available. Shipments sent via FedEx will be automatically accompanied by a shipping notification via e-mail when an e-mail address is provided. To submit your current e-mail address, please e-mail cs@sterlingcutglass.com. C.O.D. orders are not accepted.

RETAIL WEBSITE/CATALOG

Our customer-friendly website with RETAIL PRICING may be accessed at www.sterlingcutglass.com. The website offers online ordering, past order history, invoice payment options and many additional features. In addition, a RETAIL version of our 2017 catalog is available upon request.

TRADEMARK

Liability for correct use of a trademark, crest or logo rests with the customer. The logos shown in this catalog represent orders from our customers and are used for illustration purposes only. These logos are the exclusive property of the respective institutions.

FREIGHT CLAIMS/BREAKAGE

Sterling carefully packages all shipments to ensure safe arrival, using our eco-friendly packing peanuts. In the unlikely event of breakage in transit, Sterling will file the claim with the freight carrier; however, we require your adherence to the following steps:

1. Open immediately upon receipt and inspect all contents.
2. In the event of breakage you must save the outer carton, all packing materials and contents.
3. Report the damage within 48 hours to Sterling's customer service department at 1-800-543-1317.

Following this procedure will help ensure timely replacement of your merchandise. No claims for damage or shortage will be honored after 10 days from receipt of goods. Replacements will be shipped via ground service within 48 hours of the breakage report.

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GUARANTEE

Sterling Cut Glass guarantees all workmanship to be first quality. Because most of our offerings are hand crafted, it is natural for small air bubbles, chill marks, flow lines or slight surface irregularities to appear. These unique variations are not considered defects. We make every effort to select pieces which demonstrate the finest representation of the craft, and to minimize any appearance of these characteristics in or around the etching area. Returns cannot be accepted without prior written authorization.

ETCHING TECHNIQUES



DEEP ETCH

Deep etch is our highest caliber etching technique, providing the ultimate appearance in etched crystal. Your crest or logo is crisply cut, rendering a detailed and permanent dimensional image. Please note: Etching will appear deeper in bold open areas of a logo and less deep in fine detailed areas.



LIGHT ETCH

Light etch is a delicate but permanent surface etch. As illustrated, the light etch technique does necessitate small breaks in any enclosed letter or area. When budgetary concerns are paramount, light etching provides a quality, yet economical solution.



ENGRAVING

This method uses a non-rotating tool with a cone-shaped diamond tip which is dragged with pressure through metal, leaving an impression. Diamond-drag creates quality engraving that compares to hand engraving. The width of stroke is constant and does not vary in depth. Diamond-drag is recommended for soft metals such as silver, copper, pewter, aluminum and nickel. It is ideal for engraving trophies, gifts and awards.

CRYSTAL CARE INSTRUCTIONS

Due to the delicate nature of glass and crystal, hand washing is recommended. Dry with a lint-free cloth to prevent scratching. To avoid breakage, do not expose glass or crystal to extreme temperatures or to abrupt temperature changes.

GLASS

The process of glassmaking has remained essentially the same since ancient times. Most glass is a mixture of silica, obtained from beds of fine sand or from pulverized sandstone, an alkali to lower the melting point, usually a form of soda or potash for finer glass, lime as a stabilizer and cullet (waste glass to assist in melting the mixture). The materials are fused at high temperatures in seasoned kilns, boiled down, skimmed, and cooled several hundreds of degrees. The molten glass is ladled or poured into molds and pressed or blown (sometimes into molds). The shaped glass is annealed to relieve stresses caused by manipulation, then is slowly cooled.

NON-LEAD CRYSTAL / CRYSTALLINE

Non-lead crystal is glass with a high content of potash, yielding weight, clarity and sparkle without adding lead content.

FULL LEAD CRYSTAL*

The addition of lead to the glassmaking process yields a product with increased luster, clarity and weight. It is also a slightly softer material than glass, which lends itself well to hand cutting and polishing. Leaded crystal varies in lead composition, but to be considered full lead crystal, the lead content must be 24% or higher. The higher the lead content, the more sparkle is achieved, but more skill is required to form a shape at the blowing stage.

SILVER-PLATED

Silver-plated products are genuine silver, plated over brass. Silver plated products are all lead-free and food safe. All silver will tarnish over time, particularly in humid conditions. If polishing is necessary, use a silver polishing compound and gently buff the surface with a soft cotton cloth so as not to erode or scratch plating.

COPPER

Our genuine copper-plated products are lead-free, food safe and tarnish free. If polishing is necessary, gently buff with a damp cloth.

***Attention California residents. Proposition 65 WARNING: Consuming foods or beverages that have been kept or served in leaded crystal products or handling products made of leaded crystal will expose you to lead, a chemical known to the State of California to cause birth defects or other reproductive harm.**

STERLING CUT GLASS

Distiller's Choice for Quality Glassware

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